

# Driving change through small business partnerships.

At Verizon, we're committed to building and fostering partnerships to achieve mission success for federal agencies, state/local governments and educational institutions. By collaborating with innovative companies and industry leaders, we seamlessly connect citizens, workforces and government entities, enhancing agility and productivity for our customers.



## Public sector small business partner program.



### Recruit

Build a diverse pipeline of partners for areas of focus.



### Advocate

For inclusion of partners for specific opportunities.



### Partner Management

Relationship building to increase partner growth.



### Compliance

Meet & exceed subcontracting goals with a robust partner ecosystem.

---

## Our commitment to small businesses:

As a charter member of the Billion Dollar Roundtable, a non-profit organization currently comprised of just 39 global and national companies that spend at least \$1 billion a year with diverse suppliers, we recognize the value in using our large reach to support and partner with small and diverse businesses. In 2023, Verizon's overall diverse spend was \$6.1B.

---

## Now seeking: Innovative partners with extensive agency experience

Our dedicated team was created to recruit and help small and diverse businesses succeed in the Public Sector landscape. We thrive on collaborating with those small businesses boasting insider agency know-how and a proven knack for pioneering solutions. We're on the lookout for companies with distinctive prowess in managed services, security and next-gen communications support around 5G, Private Network and Fixed Wireless Access.

For more information, get in touch with our team.  
[partnership.public.sector@verizon.com](mailto:partnership.public.sector@verizon.com)



# Verizon welcomes businesses that align with our customer goals, offering opportunities for:

- Small Disadvantaged Business
- Native American Small Business
- Veteran Owned Small Business
- Service-Disabled Veteran-Owned Small Business
- Women-Owned Small Business
- HUBZone Small Business



## Why partner with Verizon?



### Public sector small business ecosystem

Diversity is a corporate imperative at Verizon. We continuously build mutually beneficial partnerships with small and diverse suppliers through our Supplier Diversity Organization and Business Liaison Office.



### Seamless connectivity

Leveraging the Verizon network, we ensure secure and reliable connections for citizens and the workforce.

**Join us in driving success and innovation in the public sector. Let's build a better future together.**



### Increased agility

Our solutions empower organizations to adapt quickly to changing demands.



### Enhanced productivity

By harnessing collective expertise, we drive efficiency and productivity for our customers' missions.



## Building partnerships for success with:



### Comprehensive solutions

Verizon delivers end-to-end solutions and user experiences tailored to public sector customers' needs.



### Subcontractor ecosystem

We partner with companies that complement our capabilities, ensuring seamless service delivery.

**Scan here for more information.**

<https://www.verizon.com/business/solutions/public-sector/public-sector-partnerships/>

